



USA

GE Caledonian

*Monument Crescent,
Shawfarm Industrial Estate,
Prestwick, Ayrshire,
Scotland. KA9 2RX.
Tel: +44(0)1292 673000
Fax: +44(0)1292 673416*

Mr Alan Collin
CPA ENGINEERED SOLUTIONS LTD
CALDERHEAD ROAD
SHOTTS
ML7 4EQ

24th January 2011

Dear Alan,

ENERGY SAVINGS

An open door has always been seen as a problem within our plant. As a Jet Engine Overhaul facility, our requirement for constant temperature and cleanliness within our facility is paramount. Now with the installation of 5 Enershield door barriers we can, through a comparison of our heating bills from before and after the barriers were fitted, measure how much a problem they have been.

The gas utility bill from last year has been reduced by over £30k, a reduction of 20% from the previous year, this is predominantly down to the reduced use of our boiler system. This reduction in use of the boiler system is due to the virtual elimination of heat loss through our large doors when open for equipment movement in and out our facility.

During the last quarter of 2010, I made the decision to decommission and removed one of our steam boilers from service, this ensured the utilities savings are long term, whilst reducing boiler service contract and insurance inspection costs by 30%.

We are delighted with these findings, as it further enhances our commitment to our carbon reduction commitment. We have, as a second factor, found an increased level of cleanliness through the use of the barriers.

Regards,

Graham Wilmot

FACILITIES LEADER
*GE Caledonian Limited
Monument Crescent,
Shawfarm Industrial
Estate, Prestwick,
Ayrshire, Scotland. KA9
2RX
Tel: +44(0)1292 673335
Fax: +44(0)1292 673416*



A.G.BARR p.l.c. SOFT DRINKS

Strathmore Mineral Water
126 West High Street
Forfar DD8 1BP
Tel: 01307 466147
Fax: 01307 446072

Hi Alan,

We have now had the Enershield Air Barrier installed at our Forfar site for nine months and during this time we have seen substantial savings on gas usage.

To quantify this we closely monitor our gas usage by several different methods where we look at Kwh used, Steam and Heat consumption per ton of product, CO2 per ton of product and the main KPI we work to is our total Kwh per ton of product.

This is where we have seen great improvements where prior to the installation we were using on average between the months of July to October around 10000 Kwh of gas per week. Comparing this to the same period this year where we are seeing an average gas usage of only 7000Kwh per week. This figure also includes boiler usage which we know to be fairly constant. After installation we were able to switch off two radiant tube heaters in our warehouse rated at 22kW each and still maintain the working environment temperature. We have even witnessed some of the other benefits where we saw the Enershield's ability to prevent insects from entering our facility and the improved working environment for our staff on the colder days, although during the summer months the unit seemed to work too well!

We at Strathmore have been very pleased so far with the results we have obtained from this equipment and are eager to see how it performs over the next few months where we will see it during the first full Scottish winter. We are also keen to see how the two small trial units for our shrinkwrapping machines fair once we have had the chance to benchmark some figures.

Thanks, and best regards,

Donald.

A handwritten signature in blue ink, appearing to read "Donald Fyfe", with a long horizontal line extending to the right.

**Donald Fyfe
Engineering Manager
Strathmore Mineral Water (AG Barr plc)**